



Jaquie is a renowned Customer Relations expert helping organisations and individuals energise their employee experiences to inspire their customer's experiences.

She has helped thousands of people develop their social intelligence to be high performers in the service sector. She is an experienced speaker, mentor, author and thought leader on customer inspiration and employee engagement.

Jaquie is obsessed about serving people in a very human way and you feel her infectious energy when she walks in a room. Her work helps participants form rewarding relationships and connect to people in a way that results in desired interactions.

Why Serve When You Can Inspire!



You might need some guidance on things like:

- How to get staff to think for themselves rather than wait for you to tell them.
- Development on how to manage your emotions and respond versus react.
- How to adopt key influencing strategies.
- How to stress less at work and navigate company politics and big egos.
- How to run efficient and effective meetings that leave staff inspired and motivated.
- How to have difficult performance related questions with staff.
- How to transition from an organization to an entrepreneur and what to start thinking about prior to departure.
- How to stand out from the crowd by tapping into your strengths and taking advantage of what is already there for you.



Contact Jaquie at jaquiescammell.com



It is a privilege working with ambitious and talented people such as you. This is your time, your life and now is your moment to bring on the brilliance of your 'A' game. The mentor program will be completely tailored to your needs so no matter where you are right now, we can start there.

Here are some of the focus areas that I work on with my current clients:

Leveraged Future You

How do we make you stand out from the crowd? What is your positioning? Learn some best practices to build your brand as a Leader and colleague. We will look at how to refine your positioning, some business planning to support this and look at where you are spending your time and who you are networking with intentionally and mindfully.

Leadership For The Long Game

You want to go places with your career and lead effortlessly for greater impact. My job is to make sure you have the tools to inspire and motivate people.

Leadership is not about being in charge. It's about taking care of the people. Leadership is accepting responsibility for the growth of another human being. You are responsible for the people that are responsible for the results of your business. We will work with how to translate your 'why' and influence the people who follow you. Our end goal is to ensure your people have clarity around their individual value contribution to the business.

More Leading, Less Doing

The focus here will be rewiring your brain to be confident and intentionally about doing 'less' of the doing and 'more' of the leading.

At a time where you are relying on the expertise and energy from your direct reports, it is crucial that they are set up to succeed and be your trusted left lieutenants. We will work with coaching conversations and science based practices to support you on managing your emotions and impulses and empowering your people with trust and confidence.

Smarter, Not Harder

You only have so many hours in the day and there is a lot coming at you at any one time. Decision making in the context of 'what to do' and 'when to do it' starts to become increasingly critical for the future you wish to create.

The key is getting the right support from your team, your mentor and utilizing the tools that make you apply effort smarter not harder. Here we will look at how we integrate your leadership priorities and methodologies into your habits and routines to ensure you have the right support and tools to thrive.

5 session mentoring program over a period of 6 months your investment is \$4,500 + GST

- 5 x 1 hour 1-1mentor sessions online (face-to-face is an option if in Melbourne)
- Unlimited email and phone support
- 2 copies of recommended books as a resource to have on hand
- links and articles that support your learning and growth
- strengths and personal profiling assessment

If you are after some free advice, my blogs are a great way to get underway.

Subscribe at jaquiescammell.com

Jaquie
scammell